



## Return on Investment in 63 Working Days with Nextgen Bar Coding!

### Example: Inventory Counts

**\$5,000.00**

A BTA dealership your size takes 80 hours to count inventory  
 Nextgen Bar Coding reduces the time to 30 hours  
 50 hours @ administrative burden rate of \$25.00 per hour = \$1,250.00  
 \$1250.00 @ 4 times per year equals \$5,000.00 **saved**

### Example: Car Stock Inventory Counts

**\$5,600.00**

It takes 3 hours per technician to manually count their car stock  
 Nextgen Bar Coding reduces the time to 1 hour per technician  
 10 technicians counted save you 20 technician hours and 20 admin hours  
 20 tech hours @ tech burden rate of \$45.00 per hour = \$900.00  
 20 hours @ administrative burden rate of \$25.00 per hour = \$500.00  
 \$1400.00 saved @ 4 times per year equals \$5,600.00 **saved**

### Example: Remote Order Entry Custody

**\$16,250.00**

Nextgen Bar Coding allows you to link accessories to a host by using a bar code scanning gun  
 Nextgen Bar Coding allows you to create custody orders without re-keying  
 A BTA dealership your size creates 10 machine demo orders per day  
 10 configurations @ 5 minutes each  
 150 minutes divided by 60 minutes  
 2.5 hours a day saved creating orders  
 2.5 hours @ burden rate of \$25 = \$62.50/day  
 \$62.50 @ 260 work days per year equals \$16,250.00 **saved**  
 (Does not include the aggravation of losing equipment and tracking cost of goods sold)

**Dollars saved with Nextgen Bar Coding:**

**\$26,850.00**

**Investment:**

**\$6,500.00**

**Total Savings for you:**

**\$20,350.00**